PRESENTED BY KSM-66 Ashwagandha



2023 Post-Show Report

WORLD'S BEST ASHWAGANDHA

October 23-27, 2023 + Expo Hall October 25 & 26

Mandalay Bay, Las Vegas, NV + supplysidewest.com



18,000+



SupplySide

14% **Total Participants** Increase in registrations from 2022



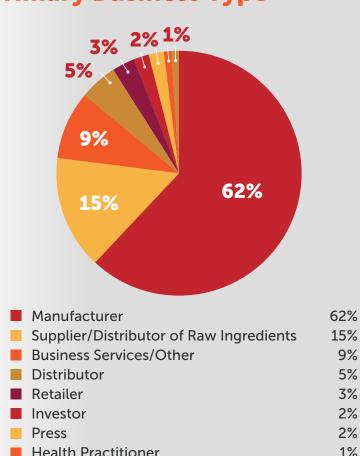
53% Of our visitors indicated it was their first time attending



13% Increase in attendance in the Education Program from 2022



76 **Unique countries** represented



Primary Business Type

Area of Focus 1% 5% 6% 26% 10% 24% 25% R&D/Product Dev/Food Tech 26% Purchasing/Supply Chain/Operations 25% **Business Development** 24% **Corporate Management** 10% 6% Marketing/Brand Management Manufacturing & Contract Manufacturing 5% **Quality Assurance/Quality Control** 1%

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Food Service

1% 1%

9%

5%

3%

2%

2%



Companies in Attendance

4Life Abbott Amazon Amway Athletic Greens Bayer Consumer Health Beachbody Best in Nature Bulletproof Care/of Chick-fil-A Chobani Church & Dwight Clif Bar & Company Costco Wholesale COUNTRY LIFE Dairy Farmers of America Danone	Dole Packaged Goods E & J Gallo Winery EverSpring Co. Factory FarmHouse Butter Freshpet Ghost Beverages GNC Goli Nutrition Inc. Herbalife Nutrition Himalayan Salt Company Jelly Belly Candy Company Just Food for Dogs Kellogg Keurig Dr Pepper Land O'Lakes Inc. Live Wise Naturals MaryRuth Organics	Monin Nestlé Health Science New Chapter Inc. NOW Foods Nutrilite Olipop Oxyfresh Worldwide Inc. PepsiCo Pharmavite POM Wonderful Premier Nutrition Co Prestige Brands Inc. Procter & Gamble Co REBBL Reckitt Benckiser Red V Foods Corp Sanofi Consumer Healthcare Sara Lee Frozen Bakery	Simply Good Foods SmartyPants Vitamins SNOW Cosmetics Starbucks Starbucks StayWell Global Swanson Health Products The Clorox Company The Clorox Company The Coca Cola Company The Milky Whey Inc. The Republic of Tea Tillamook Unilever USANA Vitamin World Walgreens Walmart
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DeeBee's Organics	McCormick	See's Candies	Young Living Essential Oils
Doctor's Best	Mercola	Shaklee Corp	Zarbee's (Johnson & Johnson)

Visitor Sourcing Focus

Source raw ingredients or service providers for dietary supplements

63% Source raw ingredients or service providers for food & beverage 29% Source raw ingredients or service providers for multiple or other applications 8%

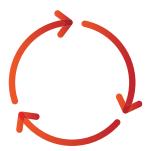
Sustainability



Promoted the Better Stands program aimed to unite and encourage exhibitors, along with their appointed contractors, to move away from disposable, single-use stands, in favor of reusable or recyclable structures.



In partnership with NSF, one of the GMP Training lunches



Partnered with TerraCycle for lanyard and badge recycling. Badges and lanyards were saved from landfills and transformed into new products.



Donated 40 trees to the City of Las Vegas Tree

included a zerowaste meal, meaning it left no waste behind, including all ingredients and packaging.

Initiative.

SupplySide West & Food ingredients North America Mobile App Participation (October 23-27)







3,400+ Mobile App downloads

627,500+ Visits to the **Exhibitor List**

17,200+ Visits to the Floor Plan

21,000+ Visits to the Schedule

supplysidewest.com